

## Painless Performance Conversations: A Practical Approach to Critical Day-to-Day Workplace Discussions

Conversations about work performance lead to better business results.

This powerful interactive workshop helps you confidently initiate and lead difficult employee discussions. Based on the book *Painless Performance Conversations: A Practical Approach to Critical Day-to-Day Workplace Discussions* by Marnie E. Green, this engaging session shows you how to:

- Address the pain and fear that causes you to put off tough workplace conversations
- Reduce the harmful effects of judgment that creep into performance conversations
- Create a culture of ownership and accountability through meaningful dialogue

Presenting four critical mind-sets and an easy-to-use conversation model, Painless Performance Conversations gives you tangible solutions for tackling your most critical conversations with confidence.

**Target Audience:** This topic is essential for all executives, managers, and supervisors. It is also applicable to anyone in the workplace who is required to initiate and conduct difficult performance-related conversations with others.

### Course Objectives:

Participants can expect to:

- Establish a work climate that is conducive to productive conversations about performance in the workplace
- Explore four critical mind-sets that allow performance conversations to be pain-free
  - Lead with behavior
  - Eliminate judgment
  - Inquire with purpose
  - Be clear
- Apply a simple six-step conversation model to real-life, difficult conversations

To book this session, contact Marnie Green at 480-705-9394 or [info@ManagementEducationGroup.com](mailto:info@ManagementEducationGroup.com)